

# TMS / TFS 2010 Tundra Down Payment Match

## March 2010 Down Payment Match Request Form

Revised 03/04/10

Eligible Vehicle(s) – valid: 03/02/2010 – 04/05/2010

\*(Only valid on TFS funded deals otherwise  
excluded based on the terms and conditions herein)

\* MY10 TUNDRA \$ \_\_\_\_\_ (Up to \$3000 please enter amount here)

VEHICLE IDENTIFICATION NUMBER	ELIGIBLE NEW MODEL #	RETAIL DELIVERY DATE

### **CUSTOMER INFORMATION FOR VALIDATION:**

		( ) -
CUSTOMER LAST NAME	FIRST, M.I.	TELEPHONE NUMBER

STREET ADDRESS	CITY, STATE	ZIP CODE

DEALERSHIP NAME	DEALER CODE

<b>Initial below:</b>  MAIL DIRECTLY TO DEALER	I, the customer, affirm that the amount listed above is the cash down payment or trade in equity that I am providing. I release Toyota Motor Sales, U.S.A. Inc. from any further claim or obligation for payment to me for this vehicle. <b>Dealer MUST MAINTAIN this completed form in customer file for audit purposes. Dealer <u>MUST SEND</u> this certificate and send a copy of the final bill or sales/lease agreement, and report of sale to:</b> <b>Toyota Motor Sales, U.S.A., Inc.</b> <b>2451 Bishop Drive</b> <b>San Ramon, CA 94583-0805</b> <b>Attn: Merchandising Department</b>
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\_\_\_\_\_  
CUSTOMER SIGNATURE

\_\_\_\_\_  
DATE

\_\_\_\_\_  
DEALER SIGNATURE

\_\_\_\_\_  
DATE

Please refer to Page 2 for terms and conditions

#### Program Guidelines:

Customers purchasing or leasing a new, unused and unlicensed, 2010 Toyota Tundra from dealer stock between March 2, 2010 and April 5, 2010 and using Toyota Financial Services (TFS) to finance the vehicle are entitled to Down Payment Assistance Cash if they meet the following conditions:

1. Customer is financing through (TFS) (i.e. offer is not good on retail financing done with financial or leasing institutions other than TFS)
2. Customer is putting down a cash down payment or has trade in equity
3. Amount is being applied as a non-cash credit to the amount being financed (i.e. no payments will be made directly to consumers)

#### Dealer Requirements

1. The Dealer must complete the Down Payment Match form.
2. The Dealer must use the Down Payment Match to reduce the amount financed or cap cost for the customer. This reduction must appear as a separate line item on the contract worksheets provided to TFS and the customer.
3. Dealer must submit this original form, the retail or lease contract, and report of sale to TMS for booking and payment.
4. TMS will issue payment to Dealers.
5. To be reimbursed for the Down Payment Match, dealer must submit the completed and signed Down Payment Match form with the Retail or Lease documentation by May 3, 2010.
6. On a *retail* contract, Dealer must list Down Payment Match on the "other" line or "cash" line, and must type "\$xx.xx Down payment Assistance" next to the line used.
7. On a *lease* contract, Dealer must list "Down Payment Match" on the "Rebates and Noncash Credits" Section (Line 8b), and must type "\$xx.xx Down Payment Assistance" next to the line.
8. In the event that the trade equity will be used as a down payment or cap cost reduction, dealer must type \$xx.xx Down Payment Assistance next to the "Net Trade In" line on a retail contract, or "Net Trade In Allowance" line on a lease contract.

#### TERMS AND CONDITIONS:

- TMS will match down payment or trade equity up to \$3000
- Offer valid on all eligible purchases within the eligible dates specified on the first page of form.
- Offer valid on any new, unused and unlicensed, vehicle (as specified on page one) purchased or leased out of dealer stock during the program period and registered with the appropriate state motor vehicle department. Fleet purchasers are excluded.
- Must be 18 years of age and have a valid driver's license.
- Applications for Customer Cash must be received by TMS on or before deadline below:  
Deadline: May 3, 2010
- Offer void where prohibited.
- Only the original signed certificate will be honored. Mechanical reproductions or facsimiles are not valid.
- Ineligible sales:
  - All category "J" car and truck sales.
  - Vehicles reported sold during the program period and subsequently rolled back.
  - Vehicles sold in violation of Toyota's export policy.
  - Vehicles traded from one dealership to another are ineligible for the trading (sending) dealership.
  - All vehicles sold to conversion companies.
  - Vehicles sold to a broker, used-vehicle dealer, or any other reseller that are not delivered to the ultimate consumers during the program period.
  - Vehicles that are not officially registered with the appropriate state motor vehicle department.
  - Vehicles utilizing dealer or other similar plates which preclude the need to register the individual vehicle with the appropriate state motor vehicle department
  - Vehicles placed in dealer demo service.
  - Vehicles purchased through authorized Toyota auctions.
  - For Sales/Travel contests, sales of more than 20 vehicles of the same series/model to any one account in the same program month

#### **The following sales will be ineligible unless explicitly approved by Toyota Motor Sales, USA, Inc.**

- Vehicles registered to any Toyota distributor or dealership or to any business corporation in which any Toyota distributor or dealership has ownership interest
- Vehicles sold to a Distributor-owned or Dealer-owned rental company.
- Sales of more than 20 vehicles of the same series/model to any one account in the same program month
- This offer is paid for by TMS and may not be used in conjunction with other TMS or TFS offers.
- All certificates are subject to audit. Any rollback or invalid certificates will be charged back to the selling Dealer.
- All matters of program eligibility and qualification will be conclusively resolved by Toyota Motor Sales, U.S.A., Inc.
- Toyota Motor Sales reserves the right to change product specifications at any time without incurring obligations.

